

EVOLVE LEVEL 5, Unit Quiz 5A

Customer: Excuse me. I'd like to buy a laptop, and I think I need some help.

Salesperson: Of course, I'd be more than happy to help you. How much are you prepared to spend?

Customer: Well, I guess I'd prefer not to spend too much. New models come out so quickly that anything I buy will be out of date before I get it out of the box. But it is going to be mostly a work computer, so it can't be too cheap.

Salesperson: Ha ha. OK. I'll keep that in mind. Now, what are your primary uses going to be? Things like editing video or gaming are going to require a higher end machine

Customer: Video editing is a little above my skill set, and gaming... Well, like I said, it's mostly for work.

Salesperson: Got it... And is weight an issue for you?

Customer: Definitely. I'll be using it mainly to present our products to clients, so I'm looking for something that I can easily take with me when I travel to visit their offices.

Salesperson: OK, understood. Do you care what kind of data ports it has?

Customer: Hmm... Good question. I really don't know. I hadn't thought about that. Do you think it makes a difference?

Salesperson: Well, some of the newer ones only have USB-C ports. Generally they're a bit slimmer.

Customer: A slimmer machine does sound nice...

Salesperson: They are nice, but, you know, if you're really using it to take to clients offices that's not going to be the way to go. You never know what kinds of data connections they'll have and it'd be super annoying if you needed to connect to a client's projector or something only find out you had the wrong kind of data port.

Customer: Oh yeah... I hadn't thought about that.